South of the Sound Community Farm Land Trust
2014 Annual Report to the Membership

Message from the Board of Directors

Dear Friends of SSCFLT,

I am pleased to report that 2014 was a year of significant growth for the South of the Sound Community Farm Land Trust.

Building on the successful preservation of Scatter Creek Farm & Conservancy in 2013, we worked diligently to grow our inventory of permanently affordable farmland. We were pleased to receive a Conservation Organization of the Year award at Capitol Land Trust's 2014 Conservation Breakfast.

We applied for, and were awarded, funding from the Thurston County Conservation Futures program to acquire more farmland in South Thurston County. We also made a commitment to begin utilizing agricultural easements to preserve farmland, and set the stage for acquiring our first easement. We made large strides toward finalizing the preservation of the one acre of urban farmland that Garden Raised Bounty (GRuB) uses for its agriculture-based youth empowerment program.

At the same time, we made an investment in the growth of the organization. We recruited new board members, hired a second staff person, improved our internal administrative systems, and focused on expanding our outreach to you, our membership base.

Thank you for your continued support of our mission. We look forward to connecting in 2015.

Sincerely,

John C MacLean

John C. MacLean, Board Chair

One Year In:
Scatter Creek Farm & Conservancy

In October of 2013, SSCFLT made the vision of the community farmland trust a reality when, in partnership with Kirsop Farm and Creekside Conservancy, we permanently preserved 147 acres along the Chehalis River, in Rochester. Now called Scatter Creek Farm & Conservancy, the protected farmland has already proven itself to be an invaluable community resource.

During the 2014 growing season, Kirsop Farm planted several acres to carrots and brassicas, hosted a WSU oats trial, and harvested hundreds of pounds of produce from the land. Kirsop also collaborated with Liza Judge and Marianne Copene of August Farm, to convert the property's old milking parlor into a WSDA certified poultry processing facility. The facility will allow both farms to expand their poultry businesses to meet

continued on page 2

Weeding the row crops at Scatter Creek Farm & Conservancy

Scatter Creek Farm & Conservancy

continued from page 1

growing demand. They'll each be able to process up to 20,000 birds per year, and tsell them at farmers markets and to local restaurants.

Meanwhile, Rochester-based 4H leader Kendra Meek leased one of the loafing sheds on the property, so members of her 4H club could raise animals for local fairs. Having access to the building and paddocks at Scatter Creek gave local youth a hands-on opportunity to learn about responsibility, leadership, and animal husbandry.

Other local farms, including Wobbly Cart Farm and Flying Cow Creamery, benefited from Scatter Creek Farm & Conservancy as well. Safe, dry storage is of premium value in the flood-prone farming community, and local farmers are leasing space in the Scatter Creek buildings to store equipment, hay, and more.

The community at large had several opportunities to visit and explore Scatter Creek Farm & Conservancy during the summer of 2014. In June, Creekside Conservancy celebrated the inauguration of their 48 acres that will be dedicated to wildlife and riparian habitat. In July, SSCFLT hosted an open house at the Farm, giving community members the chance to tour the farm, and chat with the farmers and 4-H youth. In September, Enterprise for Equity officially dedicated the land that will be home to their planned farm incubator program.

Chanele Holbrook of Creekside Conservancy and SSCFLT board member Marcie Cleaver visit with guests at SSCFLT's open house

Board of Directors

John C. MacLean, Chair
Loretta Seppanen, Vice Chair
Marcie Cleaver, Treasurer
Aaron Varadi, Clerk
Colin Barricklow
Ben Dryfoos-Guss
Russell Fox
Steve Hallstrom
Jim McGinn
Steve Scheuerell

Staff and Contractors

Connie Allison
Farm Map Coordinator

Addie H. Candib
Philanthropy and Outreach Coordinator

Dani Madrone
Farms Forever Coordinator

Mary Ann Swain
Grant Writer and Project Development Coordinator

2014 Strategic Goals

Assure that Scatter Creek Farm & Conservancy is a Well Managed Resource

One of the loafing sheds at Scatter Creek

SSCFLT successfully preserved Scatter Creek Farm & Conservancy in 2013, but our work there is far from over. The board is determined that the Farm should be used to its full potential.

The board formed a **Farm Management Committee**, which includes all partners and leaseholders, and which oversees management of the Farm and its resources.

We successfully **leased out all of the buildings and the land** on the property. This ensures that the Farm is being utilized, and also guarantees SSCFLT a revenue stream to cover the costs of property management and maintenance projects.

We worked to **engage the local farming community** in management of the Farm, inviting farmers to events, and soliciting their input. We also took steps to hire a part-time Property Manager for the Farm, who will join us in early 2015.

Develop Strategies for Future Farmland Acquisition

Led by our Project Development Coordinator, Mary Ann Swain, and the Farmland Preservation Committee, in 2014 SSCFLT's board looked ahead to future farmland acquisitions.

We **applied for, and were awarded funds** by the Thurston County Conservation Futures program to purchase more farmland in South Thurston County. So in preparation for a 2015 land acquisition, the board started the process of **writing a Request for Proposals (RFP)** for future farmer leaseholders.

In addition, we worked steadily to **complete the acquisition of GRuB's one acre** urban farm. That project is expected to close within the first quarter of 2015.

Our board made a strategic choice to **pursue the acquisition of agricultural easements**, and we quickly identified several property owners interested in working with us to preserve their land.

Kirsop Farm's crops at the peak of the growing season

Ensure Organizational Capacity for Long-Term Stewardship

SSCFLT staff and stakeholders at the Farm

Led by our new Philanthropy and Outreach Coordinator, Addie Candib, and the board's Development Commitee, in 2014 SSCFLT worked to grow the organization's base of support.

In early 2014, we published and distributed **10,000 copies of our Direct Sales Farm Map**, which continues to be one of our most important marketing tools.

Throughout 2014, **we connected with new and existing supporter**s at local farmers markets, the Thurston County Fair, community gatherings, and our own outreach and fundraising events, including our successful Farms Forever benefit dinner in September.

We also brought our message to local Rotary clubs and other groups, initiated **an exciting partnership** with the Olympia Food Co-op, and created sophisticated new outreach and fundraising materials.

These activities helped us **raise over $76,000** to support farmland preservation!

Thank You to Our Community of Supporters

$1-$99

Melody Allen
Shelly Bentley
Selma Bjarnadottir
Thomas Carr
Ed Cates and Beth Doglio
Kathleen Clark
Megan Cotton
Tierney Creech
Diane and John Crutcher
Leslie Cushman
Larry Eickstaedt and Joan Lynch
Shelly Ellison
Susan Fernbach
Joseph Gabiou
Susan H Gunn
Faith Hagenhofer
Alison Halpern
Joel Hansen
Amy Hatch-Winecka
Elizabeth Hauser
Billie Heath
Ora Jacobson
Sam Johnson
Kelsey Jones-Casey
Liza Judge and Marianne Copene
Julie Kerrigan
Ester and Warren Kronenberg
Nancy Laich
Rachael Langen Lundmark
Carolyn Lattin
Lydia Beth Leimbach
Debbie Leung
Larry Leveen
Tom Livingston
Lilly Love
Steve Lundin and Linda Bondurant
Jean T MacGregor and Robert Cole
Dani Madrone
JoAnn Mahaffey
Barry Martin and Laura Dark
Nikki McClure and John T Scott
Linda and Steve McCormick
Jim McGinn and Jennifer Belknap
Aslan Meade and Becky Meyer
Lucy Meltzer
Darren Mills
Alicia and David Morgan
Evan Mulvaney
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Jennifer Peeples
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Kaia, Jeff, and Paula Petersen
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Jennifer Post
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Justin Rogers
Steve Scheuerell
Russell Shannon
Suzanne Simons
June Simpson
Kristina Smock
Sash Sunday
Sally Taylor
Susan Ujcic
Aaron Varadi and Kandi Bauman
Celeste Wade
Isaac Wagnitz
Rosemary Walrod
Peter and Judy Witt
E.J. Zita and Nancy Armstrong

$100-$499

Connie Allison
Lisa Breckenridge
Laurie Kunzang Brown
Terry Carkner
Linda Chesnut and Joe Digranes
Marcie Cleaver
Liz Douglas and Greg Hamblin
John and Marilyn Erickson
Christine Garst
Kris and Jewel Goddard
Steve Hallstrom and Cecelia Boulais
Dirk and Dixie Havlak
Chris Hawkins
Maureen Hill
Nicole Hill and Nick Woodson
David and Linda Hoffman
Kelsey Hulse
Mark W. Iler
Annie Iriye and Steve Pogge
Alvin and Melissa Josephy
Bill and Joy Justis
Nate Lewis and Melissa Barker
Diane and Mark Miller
Lea Mitchell and Jim Cubbage
Gita Moulton
David and Jane Nowitz
Richard Oldenburg
Lucas Patzek
Patricia Meredith Poehlitz
Julie Puhich
Heather Ringwood
Sandra and Fred Romero
Martha Rosemeyer
Sarah and Steve Segall
Oscar and Barbara Soule
Pat Starzyk
Karen Valenzuela
John and Juliet Van Eenwyk
Ann Vandeman and Chris Jennings
Brownwyn Vincent

$500-$999

Karen and George Bray
Jack and Marie Cameron
Heritage Bank
Klein Family Foundation
John MacLean
Donna Moir
Melissa Myer
Kathleen O'Shaunessy
Loretta Seppanen

$1,000-$2,499

Kathleen Bellefueille-Rice
Rob Knapp and Helena Meyer-Knapp
Pat Labine
Olympia Food Co-op
Organically Grown Company
Rotary of South Puget Sound

$2,500 +

Anonymous
Russell Fox
Lucky Seven Foundation
Nisqually Indian Tribe
Olympia Federal Savings

In-Kind Donors

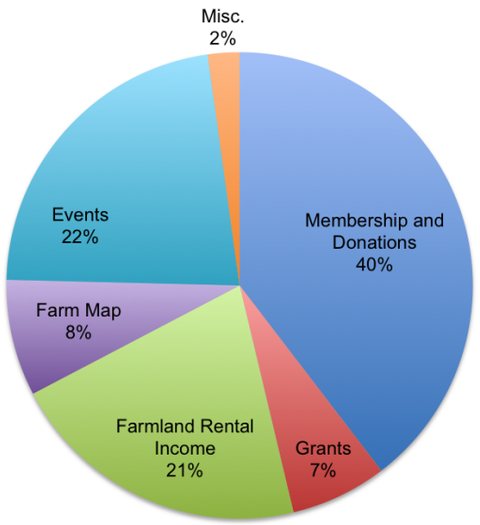
3 Magnets Brewing Co.
A Fresh Approach
Armstrong-Zita Ranch
Ashford Design
August Farm
Backacher's Emu Ranch
Bayview
Blissful Wunders
Blue Heron Bakery
Burnt Ridge Nursery
Chehalis Mints
Marcie Cleaver
Cobb's
Color and White Printing
Common Ground Farm
Dancing Circles Jewelry
Dillinger's
Dino's Coffee Co.
Jodie DuBois
Eden European Skin Care
Fertile Ground
Fido's Farm
Fine Art in Clay
Flying Cow Creamery
Forward Photo
Russell Fox
Fossilwear
Friends of the Farmers Market
Fungi Perfecti
Kris Goddard
Great Things in Glass
Garden Raised Bounty
Happy Hen Farm
Harlequin Playhouse
Helsing Junction Farm
Hercules Farm
Holy Lamb Organics
Jessica Jensen Law
Johnson Berry Farm
Kate's Herbs
Kirsop Farm
Lattin's Country Cider Mill and Farm
Lengua Rica
Let Us Farm
Little General Food Shop
Lucky Eagle Casino
Lynch Creek Farm
Maurrie's Garden
Mel O'Soup
Diane Miller
Nearing Total Health
Nelson Ranch
Nineveh Assyrian
Nisqually Farm
OlyBikes
OlyKraut
Olympia Farmers Market
Olympia Food Co-op
Olympic Mountain Ice Cream
Oyster Bay Farm
Page Street Café
Pan's Garden
Rainsong Clayworks
Ralph Munro
Rising River Farm
Riverdance Soapworks
Sarah Segall
San Francisco Street Bakery
Schitler Family Farm
Schertzlet's Natural Creations
Sea Blossom Seafood
Soap Works
Loretta Seppanen
Sherwood Press
Skookum Point Oysters
Stottle Winery
Sullivan's Homestead
Taylor Shellfish
Tender Roni
The Mark Restaurant
Thurston County Fair
Tunawerth Creamery
Vern's Foods and Farm
Waterstreet Café
Whitewood Cider Co.
Wiser Worm Farm
Wobbly Cart Farm
Working Girls Urban Bee Co.

Financial Summary
For the Year Ending December 31, 2014

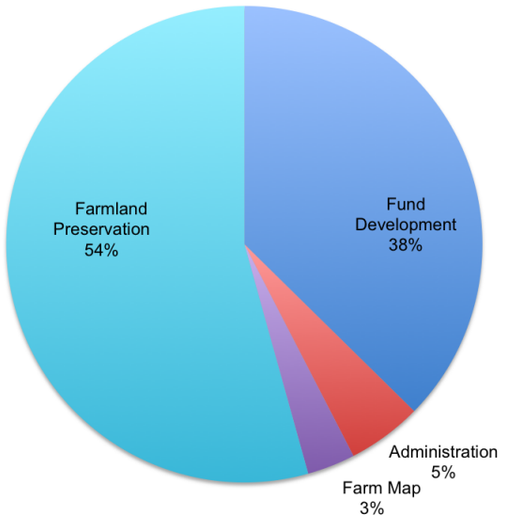
Beginning Unrestricted Balance, January 1, 2014	**$32,223**
Income	
Membership	2,472
Donations	36,044
Grants	6,500
Farmland Rental Income	20,455
Farm Map	7,850
Events	21,805
Misc.	2,132
Total Income	**$97,258**
Expenses	
Fund Development	$33,018
Administration	4,475
All Programs	
Farm Map	2,875
Farmland Preservation	48,009
Total Expenses	**$88,377**
Net Income	$8,881
Ending Balance, Dec 31, 2014	**$41,104**
Restricted Assets	
Scatter Creek Farm & Conservancy	$711,035
Farmland Acquisition Fund	$18, 872
Total Restricted Assets	**$729,907**

Preliminary pending completion of 2014 IRS 990 Report

Total Income



Total Expenses



Investing in the Future of Farmland

You put the "community" in Community Farm Land Trust. Your support makes it possible for SSCFLT to continue preserving working, affordable farmland in the South Sound region. These are just a few of the ways you can ensure that our farmland *stays* farmland, forever:

- **Monthly Giving** - Set up an automatic monthly donation through Network for Good
- **Online Giving** - Visit www.farmsforever.org at any time to make a donation
- **Workplace Giving** - Donate to SSCFLT through the Combined Fund Drive or other workplace giving programs
- **Real Estate Gifts** - Donate real estate property to SSSCFLT for resale to benefit farmland preservation
- **Securities Gifts** - Donate securities to SSCFLT; it benefits farmland preservation and may provide tax benefits to you
- **Planned Gifts** - Consider leaving a farmland legacy by including SSCFLT in your will

Farmland preservation is a community effort. On behalf of future generations of farmers and consumers, we thank you.

South of the Sound
Community Farm Land Trust
P. O. Box 12118, Olympia, WA 98508
www.communityfarmlandtrust.org

Please Join Us for

Farms Forever: A Benefit for Farmland Preservation

October 24, 2015

at the Thurston County Fairgrounds

Don't miss this unforgettable annual celebration:

Live music

Silent auction of food and farm related items

A farm-to-table meal prepared by local chefs

Your chance to help save farmland

tickets go on sale July 1st!

more info at www.farmsforever.org