



Dear Friends of CFLT,

It's been a little over a year since we made the leap from a volunteer nonprofit organization with support staff to a nonprofit with permanent administrative staff and a governing board. We're still making our way through the transition, and I'm happy to report on the progress so far.

Here's what we've been up to at Scatter Creek Farm & Conservancy:

- We're providing a boost to salmon habitat by working with NRCS to improve a culvert
- We've controlled water runoff through the installation of drywells - a much-needed repair
- NRCS and NW Farm Credit Services have agreed to lend support for the installation of a 12kw solar array that will reduce energy costs on the farm. We still have a little way to go in reaching our goal to fund the project, but we expect to have the array installed in 2020

Our finances are looking good. Not only have we grown our budget this year, we expect that growth to continue into 2020 and beyond. We've been able to expand our capacity with the support of the Tides Foundation.

We added our support and are a part of the SW Regional Agricultural Development Collaborative. Our efforts center on further developing the grain economy of SW Washington.

The Farm Map has a new look and layout – look for more improvements in 2020. We're happy to promote more farms and farmers and do our part to advance our local food economy.

Our annual fundraiser - Farms Forever - raised nearly \$34,000 and we were thankful to have Congressman Heck as our keynote speaker.

As the year draws to a close, I'm especially thankful and excited for the future of the Community Farm Land Trust. And it's because of you – our community – and the support you provide in helping us save working farmland forever and preserve vital open spaces.

All of us at CFLT are looking forward to 2020 and the growth it will bring. Keep an eye out for an expanded Farm Map and more opportunities to connect with us on our farms.

Thank you for making this possible and helping to strengthen our community by creating a future that includes local food for everyone, forever.

Sincerely,

A handwritten signature in black ink that reads "Patrick Rofe".

Patrick Rofe, Executive Director





2018

YEAR END ASSETS

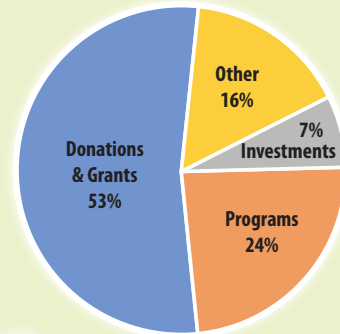
Restricted Assets	377,237
Fixed Assets	706,611
Other Assets	<u>10,245</u>
Total Restricted Assets	1,094,093

Because of our community's ongoing support, CFLT is in a strong financial position and a net loss isn't bad news. It just means that we brought in less money than we spent. As noted above, in 2018 we spent money that was earned in 2017. It's confusing, but it follows best practices and the requirements for nonprofit accounting and bookkeeping.

With the support of our community and hard work from the board of directors, we also created several rainy-day accounts. Those are reflected in the "restricted assets" above. There are reserve accounts for farm land acquisitions, operations, and accounts for the stewardship of the farm land we conserve. Our operating reserve account will cover more than three months of operations.

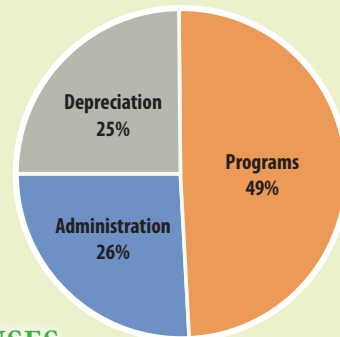
Our success depends on the support of our community. We are grateful because this support helps us bring our community together to preserve farm land forever.

PROFIT & LOSS



INCOME

Donations & Grants	53%	65,046
Programs	24%	29,062
Investments	7%	8,614
Other	16%	<u>19,364</u>
Total Income		122,086



EXPENSES

Administration	26%	38,300
Programs	49%	73,041
Depreciation	25%	<u>36,822</u>
Total Expense		148,163

Net Income/Loss* (26,078)

*In the previous fiscal year (2017) CFLT received a very generous gift of from the Tides Foundation. As you can see, we ended the 2018 fiscal year with a net loss of \$26,078. This is in part due to income that we received in 2017 was spend down in 2018.





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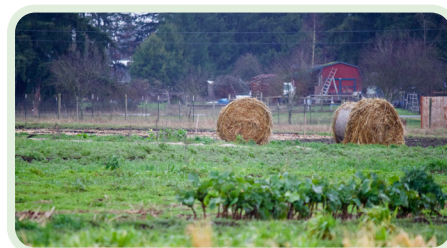
Thank You to all our generous 2018 Donors!!!



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Thank You To All Our 2018 Donors!!!